

# **Brand Guidelines**

December 2020



### **Brand Overview**

The purpose of this document is to work as a guide for all those who brief, create or approve any kind of packaging for the KOO brand.

The rules and examples will ensure all applications are consistent in-store regardless of the department, format or supplier.



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### **Brand Positioning**

**KOO** is the perfect choice for all. With the widest range of bed linen, towels and home textiles, quality and style are not compromised and everything is available at a price that everyone can enjoy.

Brand Values

**QUALITY** 

FASHIONABLE

**STYLISH** 

**ACCESSIBLE** 

**MAINSTREAM** 

Tier BEST BETTER

ENTRY

Category

BED LINEN

BEDDING

BLANKETS

**BATH** 

HOME TEXTILES

DECORATOR

**FURNISHINGS** 

Household Type

**TRADITIONAL** 

CLASSIC

CONTEMPORARY

ON TREND

BEACH HOUSE

ESSENTIALS

**Brand Personality** 

MODERN, CONTEMPORARY AND CLASSIC

FRIENDLY AND INVITING

FOR ANYONE AND EVERYONE

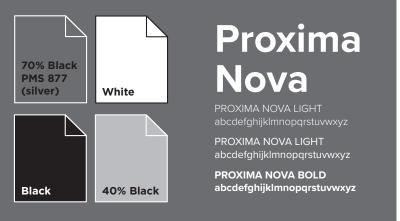
MAINSTREAM

### **Brand Toolkit**

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# Logo



The KOO logotype always appears within a white circular holding shape with a subtle drop shadow which helps it to stand out on-shelf.

The logo must always be positioned at the top of the packaging area and on a dark grey background.

### Logo Usage

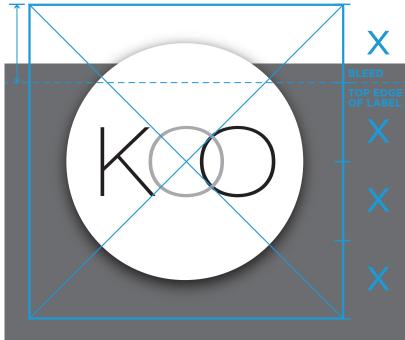
### Clearspace

Clearspace is applied to ensure the logo is clearly visible and stands out on shelf. The minimum clear space around the logo is determined by the bounding box of the logo (see blue line below).

However, the top 25% for the bounding box on the KOO logo is cropped. The logo is aligned to the top of the packaging area from where it is cropped.

Always ensure bleed is applied to logos.

#### 25% of Bounding Box



### Small Usage

A special small use version of the logo has been developed to cope with poor reproduction at small scale. Especially when reproduced in catalogues.

This version is NOT for general usage.

Minimum size 10mm x 7.5mm

Not to be used any larger than 15mm x 11 25mm

### Incorrect Usage

Never adjust the logo in any way. The brand must be represented consistently to build the brand equity.

Only use the files supplied.

Don't apply any 3D effects.



**Don't** reverse the colourways.





**Don't** alter the colourways. **Don't** change the placement of the drop shadow.



**Don't** skew or distort the logo.







### Mono Logo

A mono version of the logo has been created for use on single colour items such as 'Sewn in care labels'.

This version is NOT for general usage.



### **Logo Size and Placement**

### Landscape Labels (with Imagery) Stacked Information

The logo aligns to the top left-hand corner of the label area.

The logo is scaled until the bottom of the circular holding device is half the height of the label area OR the clearspace is the full width of the grey label area.

### Portrait/Square Labels Stacked Information

The logo aligns to the top left-hand corner of the label area.

The logo is scaled until the bottom of the circular holding device is half the height of the label area OR the clearspace is the full width of the grey label area.

# LANDSCAPE (WITH IMAGERY) C-Style Name **Product Description**





### Landscape Labels (No Imagery)

The logo is scaled to half the width of the label area (Option 1) OR until the clearspace reaches the bottom of the label area (Option 2).

dimensions is less that this use the stacked information approach.

### Extreme Landscape Labels (No Imagery)

For labels with a ratio of more than 4:1 (width:height), the clearspace can be reduced to crop the logo from the base as well as the top. The logo should be centred within the vertical space.

The right-hand side of the logo aligns to the centre of the label area.

The Minimum Ratio is 1.5:1 (width:height). If the ratio of the label

Portrait (with Imagery)

The logo aligns to the top left-hand

The logo is scaled until the bottom

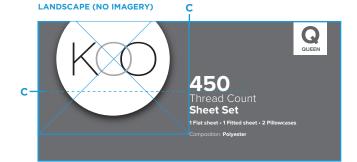
label area OR the clearspace is the full width of the grey label area.

of the circular holding device is

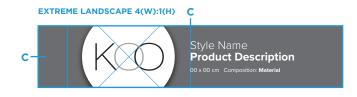
half the height of the dark grey

corner of the label area.





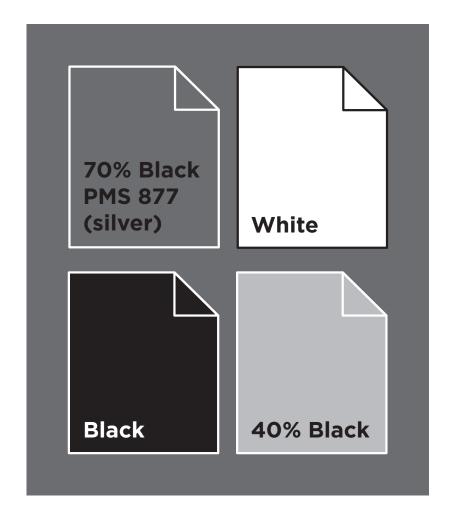




### Colour

The KOO colour palette is very simple. This should enable consistent reproduction across a wide range of suppliers, substrate and produciton methods.

Wherever possible PMS 877 metalic silver should be used as the background colour. In all other cases, 70% black is used.



### **Fonts**

The KOO logotype is a bespoke piece of typography and is not for general usage. The supporting brand typeface is Proxima Nova and should be used for all brand applications.

Proxima Nova comes in a variety of weights but 'Bold', 'Regular' and 'Light' are the three preferred weights to use.

### **Proxima Nova BOLD**

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*()

### Proxima Nova Regular

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*()

# Proxima Nova Light

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*()



It is important to have a consistent approach for the on-pack information.

The following approach is to be used for all applications and can be scaled up and down in ratio to meet all pack sizes and formats.

Xpt is the size of the headings.





Follow the ratios outlined below for all on-pack information.



**Item 1 Description** 00 x 00cm **Item 2 Description** 00 x 00cm

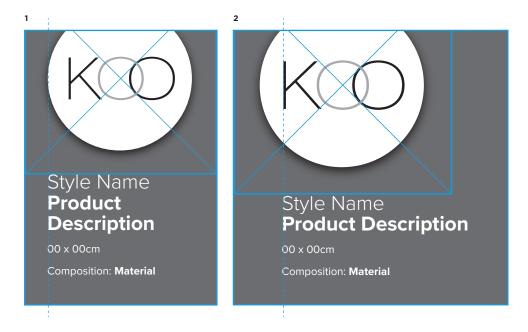
Composition: Material

# Xpt Proxima Nova Light / Xpt Leading Xpt Proxima Nova Bold / Xpt Leading

**0.5Xpt Proxima Nova Bold** 0.5Xpt Proxima Nova Regular / 0.5Xpt Leading **0.5Xpt Proxima Nova Bold** 0.5Xpt Proxima Nova Regular / 0.5Xpt Leading

0.5Xpt Proxima Nova Regular **0.5Xpt Proxima Nova Bold** / 0.5Xpt Leading

'Product Information' aligns to the logo or the label area, depending on the format and size of the label.



# Small Portrait Label (Stacked Information) <sup>1</sup>

The 'Product Information' aligns to the outside of the white circular holding shape.

Text starts below the logo clearspace.

### Square Label (Stacked Information) <sup>2</sup>

In instances where there is adequate width, the 'Product Information' aligns to the outside of the 'K' of the 'KOO' logotype.

Text starts below the logo clearspace.





#### Landscape Label (No Imagery) 3

The baseline of the first line of the 'Product Information' aligns to centre of the label area.

Text aligns to the logo clearspace.

#### Extreme Landscape Label 4

Text aligns to the logo clearspace.

Text is centred within the vertical space of the label area.

The following examples show the relationship between 'Titles' and 'Product Details'.

Example 1 Xpt=32pt

# Style Name 32pt **Product Description 32pt**

00 x 00cm 16pt

Composition: Material 16pt

**Example 2** Xpt=24pt

Style Name 24pt **Product Description 24pt** 

00 x 00cm 12pt

Composition: Material 1 / Material 2 12pt

Example 3 Xpt=18pt

Style Name example over two lines 18pt **Product Description 18pt** 

Secondary Title 13.5pt

00 x 00cm 9pt

Composition: Material 9pt

**Minimum Size** 

Style Name 12pt **Product Description 12pt** 

00 x 00cm 9pt

Composition: Material 9pt

**Example 4** Xpt=24pt

240 48 pt Thread Count 24pt **Sheet Set 24pt** 

1 Flat sheet • 1 Fitted sheet • 2 Pillowcases 12pt

Composition: Polyester 12pt

# **Product Imagery and Icons**

This page is to be updated... further work needs to be done on the overall photographic guide to the tiering structure.

Entry / Good / Better / Best

### **Packaging Anatomy**

To be on-brand and legally compliant all labels must include certain mandatory information. More details are on the following pages.

#### FRONT OF PACK

1. Logo

### **Headings**

- 2. Style Name
- 3. Product Description

### **Product Information**

- 4. Dimensions / Size Icon
- 5. Composition
- 6. Product Imagery and Imagery Disclaimer (If required)
- 7. Product Icons
  (If required)

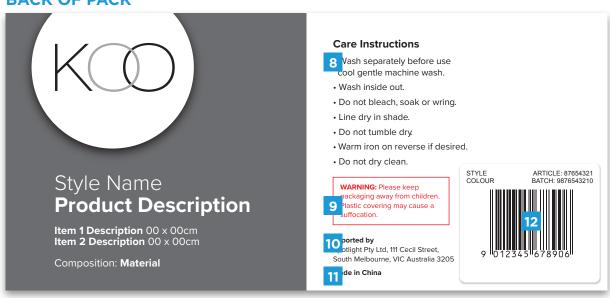
### **BACK OF PACK**

- 8. Care Instructions (How to clean it)
- 9. Product Warning (If required)
- 10. Address
  (Spotlight Head Office)
- 11. Country of Origin (e.g. Made in China)
- 12. Barcode Sticker

#### FRONT OF PACK



### **BACK OF PACK**



### **Mandatory Information**

### **Product Dimensions**

Product dimensions must be displayed on the packaging. This should be on the front of pack it the information is required for the consumer to make a purchase decision (e.g. dimensions for bed linen).

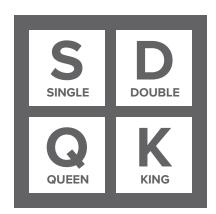
**1 Quilt Cover** 210 x 210cm **2 Pillowcases** 48 x 73cm

If the dimensions are less important they can be included on the back of pack with the other mandatory information

#### Size Icons

The 'Size Icon' is positioned in the top right-hand corner of the label.

Ensure only a minimal amount of imagery is covered up by the 'Size Icon'.



### **Product Composition**

It is important to articulate the materials that have be used in the fabrication of any particular product.

For products such as manchester this is critical information and should be shown on the front of pack. For other products it may be less important and can be shown on the back of pack with the other mandatory information.

The material type is shown in bold.

Composition: Polyester

### **Care Instructions**

All labels must included washing or care instructions. Please ensure that the wording for these instructions is simple and easy to understand.

Please ensure that 'Dry Cleanable' and 'Do Not Dry Clean' symbols are use where appropriate.





#### Care Instructions

- Wash separately before use cool gentle machine wash.
- · Wash inside out.
- · Do not bleach, soak or wring.
- · Line dry in shade.
- Do not tumble dry.
- Warm iron on reverse if desired.
- Do not dry clean. ⊗

### Title (Care Instructions):

10pt/Auto leading.

**Bullet Points Minimum Text Size:** 

8pt/Auto leading.

4pt space after paragraph between bullet points.

# Address and Country of Origin

The Spotlight Head Office address details must be include on all labels as well as the country of origin (where the product was made).

There are two layout options depending on the available space.

#### Imported by

Spotlight Pty Ltd, 111 Cecil Street, South Melbourne, VIC Australia 3205

Made in China

#### Imported by

Spotlight Pty Ltd, 111 Cecil Street, South Melbourne, VIC Australia 3205

Made in China

#### **Minimum Text Size:**

7pt/Auto leading.

3.5pt space after paragraph between 'Address' and 'Country of Origin'.

### **Product Warnings**

Some products will require a warning to highlight potential safety risks to consumers.

These risks may relate to the packaging materials (e.g. the risk of suffocation from the plastic covering used to package bed linen) or the actual product (e.g. the risk of suffocation from bean bag filling or the risk of fire from candles).

It is the responsibility of the brand team to ensure the correct warning is in place. Warnings must be clearly visible on pack.

**WARNING:** Please keep packaging away from children. Plastic covering may cause a suffocation.

#### Red Text:

M 100 Y 100.

#### **Minimum Text Size:**

**8pt**/10pt leading. Font must be sans serif.

#### WARNING:

Must be in bold

#### **Red Stroke:**

1pt (around the text box).

For large packaging formats, such as 'Bean Bag Fill', the warning is to be scaled up to an appropriate size so that it is clearly visible at a glance.

### **Mandatory Information**

### **Barcodes**

A unique barcode must appear on all products. It is essential that the size and print specifications for barcodes are followed to ensure they are able to be scanned.

All Spotlight products require a EAN-13 barcode and must meet GS1 specifications.

The barcode must be placed within a white area on the packaging label.

White Area: 37,29mm (W) x 25,93mm (H)

Barcode: 31.35mm (W) x 22.85mm (H)

If the barcode is required to be smaller for the product, DO NOT reduce the above size by more than 80%.

DO NOT shorten the height of the barcode.

Where possible the barcode should be positioned in the bottom right-hand corner of the pack.



### **Barcode Stickers**

In the majority of applications the barcode is to be applied to the packaging as a self adhesive label.

This allows products that come in a variety of colours and sizes to utilise the same packaging and have individual barcodes to be applied to them.

It also allows for **batch numbers/ order numbers** to be allocated to packaging, enabling products to be tracked to help ensure that continuity of colour and quality is maintained between different orders.

The sticker has space for **style** and **colour** information to be added, if required.

**Pricing** information can also be displayed on the sticker, but only when requested by the buyer.



When designing the packaging please ensure enough space is available for the barcode sticker and allow 5mm clearspace around it for movement in its application.



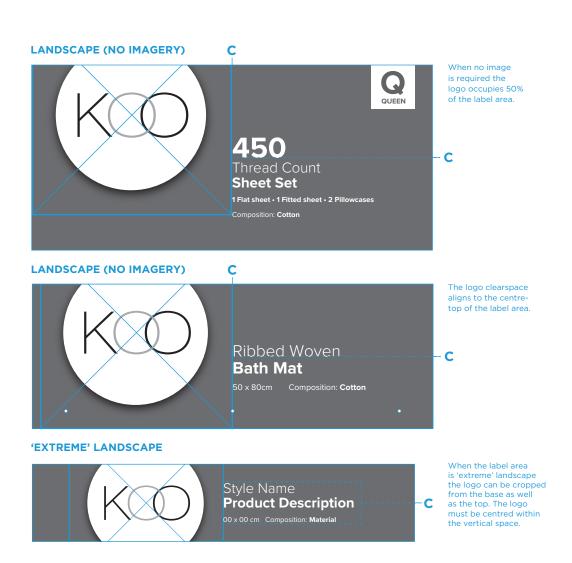
### **General Design Principles**

By consistently combining the key elements shown on the previous pages we can create consistency between different products and formats within the KOO range.

- The cropped logo aligns to top of the label space.
- The Logo is either aligned to the top left-hand corner or top centre of the label area depending on the label format.
   See Logo Sizing and Placement for further details.
- Imagery occupies 50% of the label space (when required).
- The background uses PMS 877 silver wherever possible. If printing in CMYK the background is 70% black.
- The typeface is Proxima Nova and type is ranged left and set in 'Title Case'.
- The product information follows the sizing ratios and placement set on the typography pages.
- Ensure all required mandatory information is in place and correct.

#### LANDSCAPE (WITH IMAGERY)





### **General Design Principles**

#### **SQUARE (NO IMAGERY)**



#### **PORTRAIT (NO IMAGERY)**

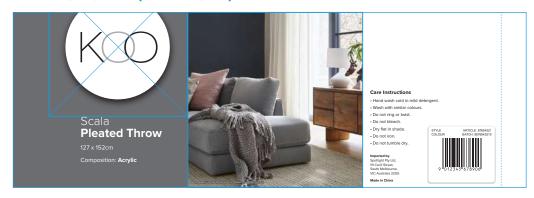


#### PORTRAIT (WITH IMAGERY)



The image occupies 50% of the label area.

#### CYLINDRICAL SLEEVE (WITH IMAGERY)



#### LARGE FORMAT (WITH IMAGERY)



This label wraps around a throw to create a cylindrical sleeve. There is no definite front or back but the same general design principals apply.

The dark grey square panel contains the logo and the product information and sits next to a square image. Using these square elements helps to create a balanced label structure. The remaining space is adequate for the mandatory information.

 For large format items such as this Sofa Cover the guidelines must be interpreted in a manner that is appropriate for the size of the product.

In this instance a large photograph is required to ensure customers understand the product and so the image occupies 2/3 of the label area instead of the usual half.

The remainder of the space is split. 2/3 for the logo and product information. 1/3 for the mandatory information.

### **Packaging Examples**

The following pages show a range of different packaging formats. It is not an exhaustive list.

When new or different packaging formats are needed use the general principles to guide your design decision making.

Keep it simple and compare it to existing products and the examples shown here. If the new design is not correct, adjust the design until it is.

If you have any concerns or questions please contact your KOO buyer for the product category.

# KOO / Manchester / Quilt Cover Set / Insert

In Situ shown at 40%





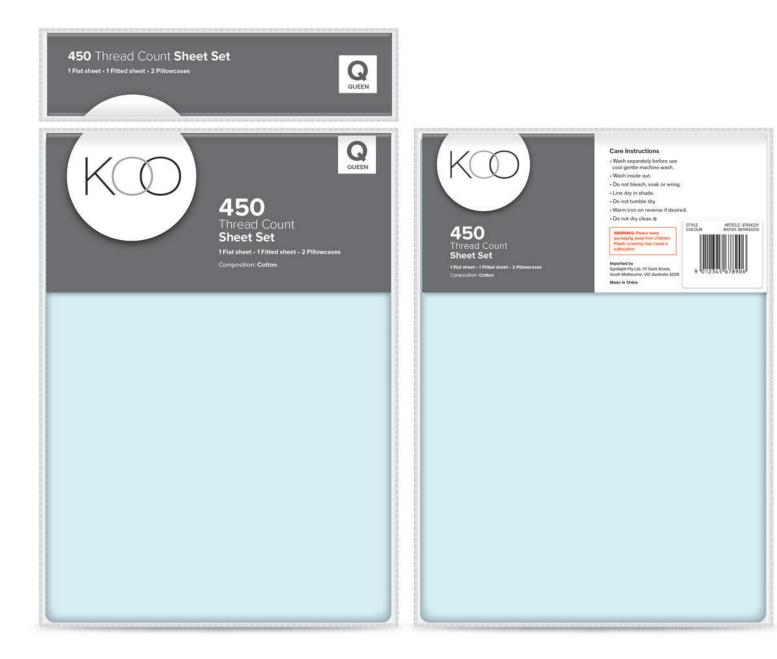
# KOO / Manchester / Quilt Cover Set / Insert

Artwork shown at 40%



# KOO / Manchester / Sheet Set / Insert

In Situ shown at 40%



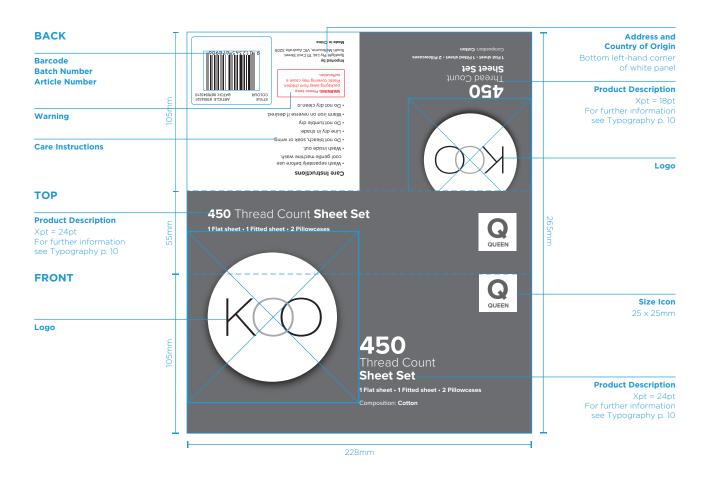
# KOO / Manchester / Sheet Set / Insert

Artwork shown at 40%

Substrate:

TBC

**Outer Packaging:** 



# KOO / Manchester / Pillowcase / Insert

In Situ and Artwork shown at 50%

**Substrate:** 

TBC

**Outer Packaging:** 

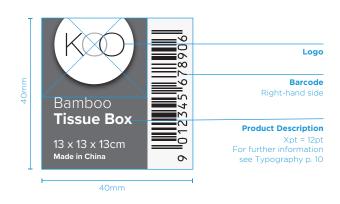


# KOO / Manchester / Bathroom Accessory / Small Sticker

In Situ shown at 70% Artwork shown at 100%

Substrate:





# KOO / Manchester / Bath Mat / Hangsell

In Situ shown at 45%



# KOO / Manchester / Bath Mat / Hangsell

**Artwork** shown at 45%

Substrate:



# KOO / Manchester / Towels / Edge Label

In Situ shown at 65%



# KOO / Manchester / Towels / Edge Label

Artwork shown at 75%

**Substrate:** 

Cardboard XXXGSM



In Situ shown at 30%



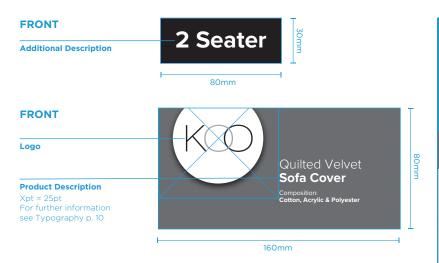


# KOO / Furnishings / Sofa Cover / Inserts

Artwork shown at 40%

**Substrate:** 

Cardboard XXXGSM





# KOO / Furnishings / Chair Cover / Insert

**In Situ and Artwork** shown at 45%



# KOO / Furnishings / Ready-Made Curtains / Insert

In Situ shown at 40%







# KOO / Furnishings / Ready-Made Curtains / Insert

Artwork shown at 40%

Substrate:

Semi Gloss 400GSM

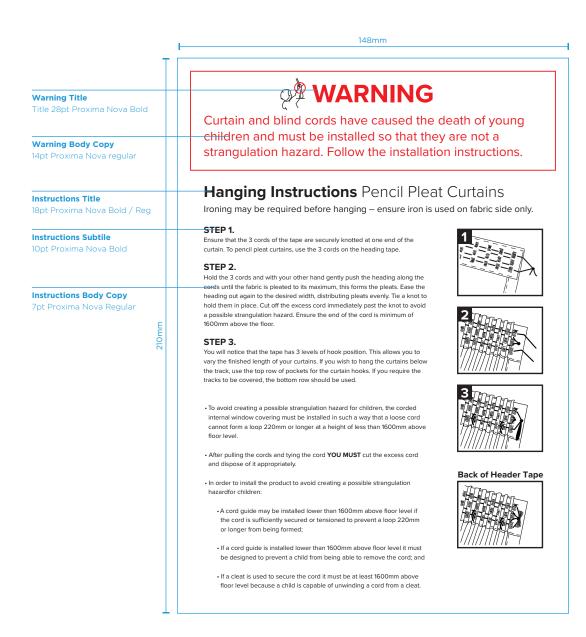


# KOO / Furnishings / Ready-Made Curtains / Warning / Instructions

Artwork shown at 40%

Substrate:

Glossy Paper 180GSM Semi Gloss 400GSM

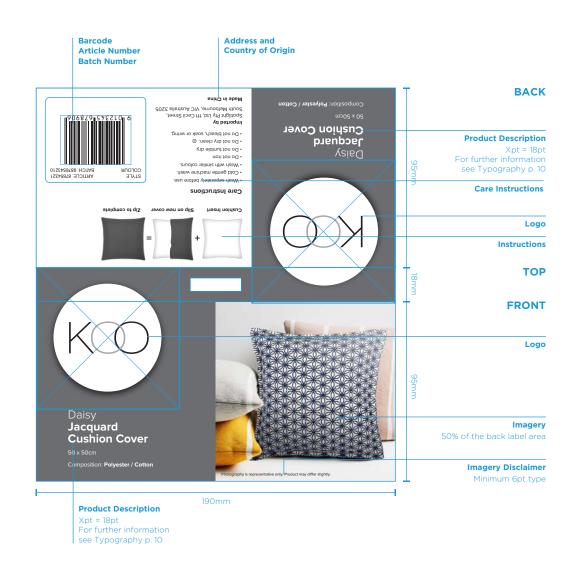




## KOO / Home Décor / Textiles / Hang Sell

In Situ and Artwork shown at 50%





# KOO / Home Décor / Textiles / Swing Tag

Artwork and In Situ shown at 60%

Substrate:





# KOO / Manchester / Blankets and Throws / Card Label

In Situ shown at 50%



## KOO / Manchester / Blankets and Throws / Card Label

Artwork shown at 50%

**Substrate:** 



# KOO / Manchester / Blankets / Card Insert

In Situ shown at 50%



## KOO / Manchester / Blankets / Card Insert

Minimum 6pt type

Artwork shown at 40% Substrate: Cardstock Size Icon 45 x 30mm Style Name

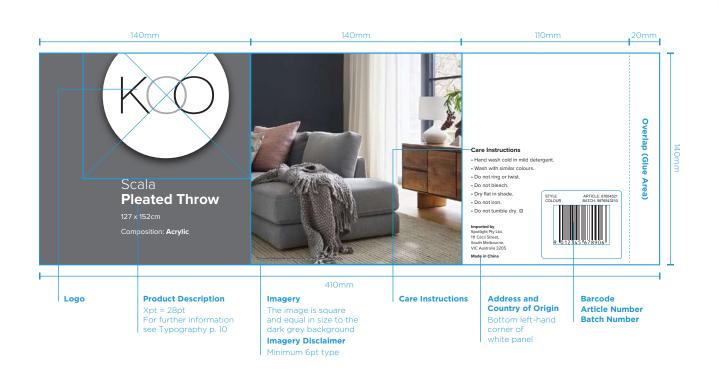
Product Descriptor Logo **Product Description** Xpt = 50pt Composition: Polyester For further information see Typography p. 10 It's easy to create a characterful space with this stylish blanket and it beautiful tactile quality. Imagery Stylish ribbed face and Either an in situ image cosy Sherpa reverse. can be use or a stack of blankets. When using a stack **Care Instructions** the blankets should be · Machine wash cold with like clipped out and placed colours. Gentle cycle. **Care Instructions** on a light grey · Do not bleach. background. 40% Black. • Do not iron. • Tumble dry low. Remove promptly from dryer. Use large capacity commercial machines in necessary. Address and ARTICLE: 87654321 BATCH: 9876543210 **Country of Origin** Imported by Spotlight Pty Ltd, 111 Cecil Street, Barcode South Melbourne. **Article Number** VIC Australia 3205 **Batch Number** Made in China **Imagery Disclaimer** 

370mm

# KOO / Home Décor / Throw / Sleeve

Artwork and In Situ shown at 40%

Substrate:





# KOO / Home Décor / Table Cloth / Insert

In Situ shown at 40%



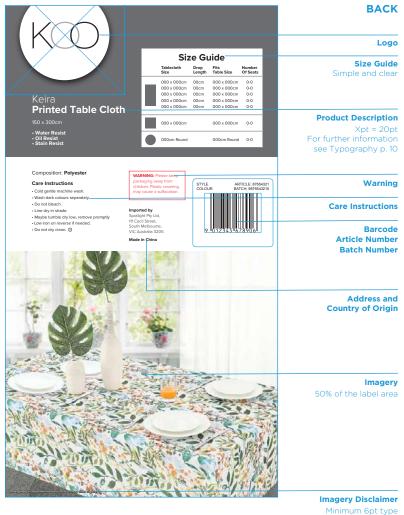
## KOO / Home Décor / Table Cloth / Insert

Artwork shown at 40%

Substrate:



Product Icon

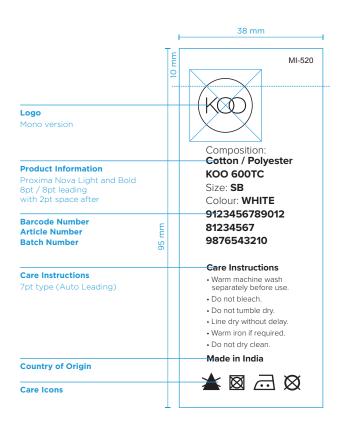


## KOO / Manchester / Single sided Sewn in care label / Item Specific Label

Artwork shown at 100%

In Situ shown at 100%

**Substrate:**Client to advise





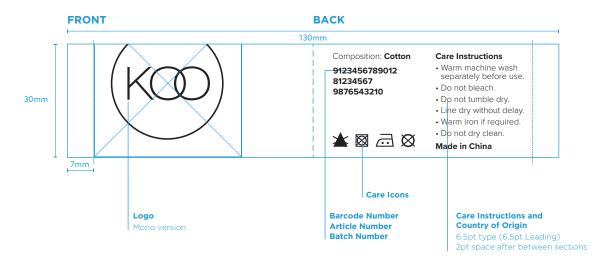
## KOO / Manchester / Double sided Sewn in care label / Generic Item Label

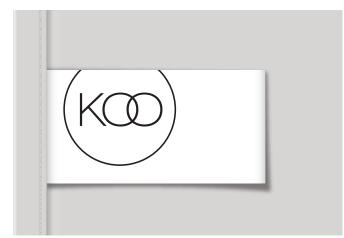
**Artwork** shown at 100%

In Situ shown at 100%

#### Substrate:

Client to advise







## Digital Brand Index

#### PDF and EPS

These files are in vector format which means they can be scaled to any size without loss of quality.

### **PNG**

These are picture formats suitable for Microsoft Office and web. They should not be used larger than the size supplied. PNG files are equipped with transparency therefore are useful for logo placement on colour backgrounds.

#### PMS or Pantone

Pantone colours have the highest colour accuracy and vibrancy. Using Pantone inks can be more cost-effective than CMYK when printing in large quantity with up to three solid colours.

### CMYK

CMYK to be used for print based applications (offset printing in four colour process).

### **RGB**

RGB to be used in digital applications (on-screen colours for web applications and Microsoft Office).

### **Supplied Files**

Koo Logo.ai Koo Logo.pdf Koo Logo.eps

Koo Logo.png

Koo Logo\_Small Use.ai Koo Logo\_Small Use.pdd Koo Logo\_Small Use.eps Koo Logo\_Small Use.png

Koo Logo\_Mono.ai Koo Logo\_Mono.pdf Koo Logo\_Mono.eps Koo Logo\_Mono.png



### Koo Example.ai

This file can be used as a starting point for constructing new label artwork.

It is especially useful for laying out typography for the first time in the correct ratios.

## **Approvals**

### **IMPORTANT!**

All artwork must be sent to Spotlight for approval before printing.

**Suppliers** - please send artwork to the relevant buyer or assistant.

Please use this guide as a reference for all KOO products.

Separate brand guidelines are available for:

**KOO** Elite

KOO Baby

**KOO Kids**