

Brand Guidelines
April 2021



# **Brand Overview**

The purpose of this document is to work as a guide for all those who brief, create or approve any kind of packaging for the Francheville brand.

The rules and examples will ensure all applications are consistent in-store regardless of the department, format or supplier.



















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#### FRANCHEVILLE • BRAND OVERVIEW

#### 1. Functional Benefit

- · Professional quality
- · Affordable price point
- Accessible product range

#### 2. Emotional Benefit

- Fulfilling creative desire
- · Knowledge Vindication
- Professional Confidence

#### 3. Reasons to Believe

- Professional quality
- Breadth of range
- Category understanding

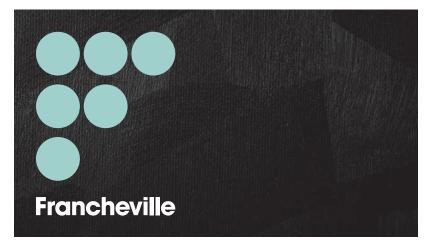
**Francheville** provides quality and accessible art and craft supplies at an affordable price to those wishing to explore their more creative side. Designed with the artist and crafter in mind, the superior quality of our range gives hobbyists and professionals alike, the materials they need to produce beautiful works of art with confidence.

## **Discover your creative potential.**

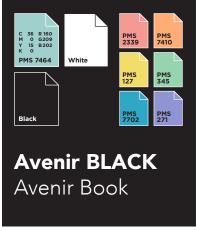
TIER	Brand	Categories	Brand Insights	Brand Values	Brand Personality
BETTER	FRANCHEVILLE	Craft	TERRI, 38  I like to create and make things for the people I love. Handmade gifts are the best, don't you think? But I think it needs to looks good. I'm happy to pay for quality over quantity but it still needs to be affordable - because og making things by hand is more expensive that just buying something of the shelf. I'll try new things with cheaper materials to make sure it will work and then once I have the process down pat, I'll splash out a little on the things that I think people will like. A quality and professional finish is so important.	Quality Performance Honest Considered Reliable Understandin Essential Practical Refined	Considered Understanding
BETTER	FRANCHEVILLE	Artistry	I'm an artist and always looking to save money on quality art supplies. Paint, canvases, brushes, mediums and even the odds and ends like paint palettes – it gets expensive. It all adds up! It's getting harder and harder to find time to travel to specialty art shops to get what I want, so if I can find what I am looking for closer to home then that's a win for me. It means I can grab what I need there and then rather than wait day or 2 for my order to arrive. I sell my art professionally so I need to know that the materials I buy have the quality I need to give me the finish I am after.		

## **Brand Toolkit**

Logo: Usage / Sizing / Placement pg 6



**Colour and Fonts** pg 9



**Typography** pg 10



**Imagery** pg 11

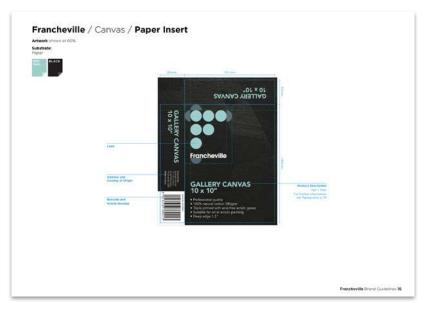


Pack Anatomy pg 12

Packaging Examples pg 14-31

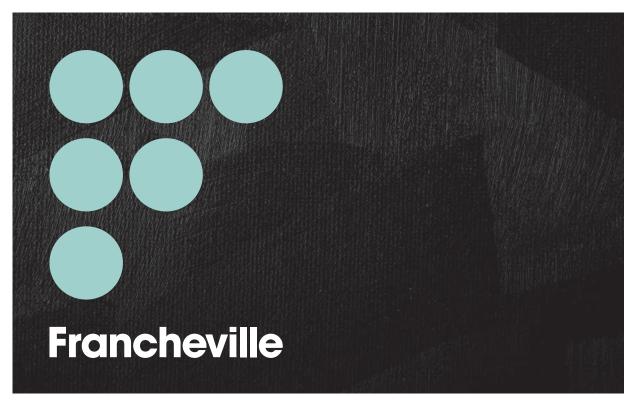






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# Logo



The Francheville logo has be updated from the original design to create more impact on shelf.

The 'Dot Pattern F' has been adjusted to read more easily as an 'F' and the logotype is now Title Case which is more legible. Apart from a few exceptions, the 'Dot Pattern F' is printed light blue (PMS 7464).

The logo should always appear on the black painted texture background.

#### **Spot UV**

To support the good/better positioning of the brand a Spot UV varnish over the 'Dot Pattern F'.

With an overall aqueous matte varnish everywhere else.



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# Logo Usage

#### Clearspace

Clearspace is applied to ensure the logo is clearly visible and stands out on shelf. The minimum clearspace around the logo is determined by the bounding box of the logo (see blue line below).

The clearspace is half the height of one of the circles that make up the 'Dot Pattern  ${\sf F}'$ .

# Francheville

# Francheville

#### **Mono Logo**

NOT for general usage.

A mono version of the logo has been created for when production limitations do not allow for the use of colour.

#### **Small Usage**

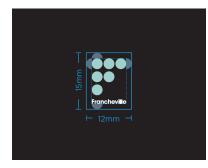
The minimum size the logo can be used is 12mm x 15mm

This will ensure the logotype is always legible

#### **Incorrect Usage**

Never adjust the logo in any way. The brand must be represented consistently to build the brand equity.

Only use the files supplied.







**Don't** alter the colourways.





**Don't** place over an image/pattern. **Don't** add drop shadows.



**Don't** reconfigure the logo elements.

#### **Mono Logo Reverse**

NOT for general usage.

Francheville

The version is only to be used when it is not practical to print a black background. Such as a sewn in tag.

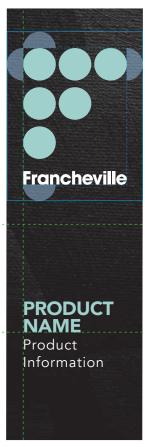
# **Logo Size and Placement**

#### **Logo Size**

The logo should be large on pack, confident and proud.

It should be placed in the top left-hand corner and scaled to the appropriate proportion indicated below.









#### **LANDSCAPE**

The logo including the clearspace is scaled to half the width of the label area and vertically centred in the label area.

The product name and information aligns to the centre of label area.



#### EXTREME LANDSCAPE

#### LABEL AREA RATIO > 8:5

The logo (including the clearspace) is scaled to the height of the label area and aligned to the cleft of the label area. Additional space may be required to create a balanced design.

At least the width of a dot.

The product name and information aligns to the centre of label area.



#### **CIRCULAR LABEL**

The logo (including the clearspace) is scaled to half the height of the label area and then positioned so that the clearspace sits within the label are

The product name and information is centrally aligned and vertically centred in the lower half of the label area.

#### **PORTRAIT**

The logo including the clearspace is scaled to half the height of the label area.

The product name and information is vertically centred in the lower half of the lable area and aligns to the left of the logo.

#### EXTREME PORTRAIT

#### LABEL AREA RATIO > 2:5

The logo including the clearspace is scaled to the width of the label area and is vertically centred in the top half of the label area.

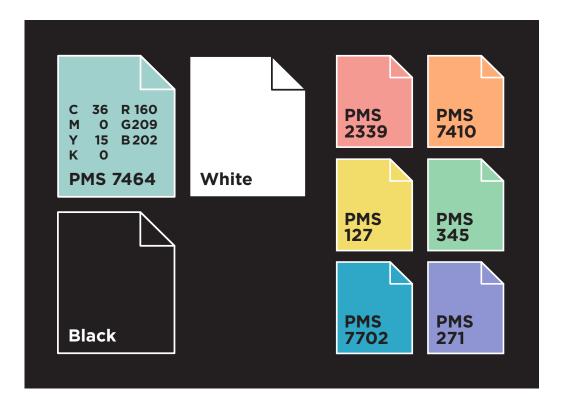
The product name and information is vertically centred in the lower half of the label area and aligns to the left of the logo.

## Colour

The Francheville colour palette is very simple. This should enable consistent reproduction across a wide range of suppliers, substrate and production methods.

Wherever possible PMS 7464 should be used.

The secondary palette is only to be used when products that come in the same format need visual differentiation to aid shopper navigation (such as Paper Pads).



#### **Fonts**

The brand typeface is Avenir and should be used for all brand applications. Avenir comes in a variety of weights but 'Black' and 'Book' are the two preferred weights to use.

# Avenir Black abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*()

# Avenir Book abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 1234567890!@#\$%^&\*()



# **Typography**

It is important to have a consistent approach for the on-pack information.

The following approach is to be used for all applications and can be scaled up and down in ratio to meet all pack sizes and formats.

#### Xpt is the size of the headings.

Xpt is generally the cap height of the 'F' in the Francheville logotype.



'Product Information' text is always range left, (except when placed on circular labels).

The text block aligns to the left hand side of the logo or the centre of the label are depending on the packaging format.

# Xpt AVENIR BLACK (ALL CAPS).9Xpt LEADING

0.75Xpt AVENIR BOOK (ALL CAPS) Auto Leading

- Product Features
- 0.5Xpt Avenir Book (Title Case) Auto Leading

# **Imagery**

#### PAINTED TEXTURE BACKGROUND

- All packaging applications should use the 'Painted Texture Background'.
- There are two versions of the texture (portrait and landscape). They have a subtle gradient of black at the base of the texture to aid legibility of product information.
- The texture is supplied as Hi-Res 300dpi greyscale image (508 x 338mm) This should be suitable for the majority of applications.
- The image must be cropped (rather than stretched) to fit the label shape.

In the majority of cases no photography is required for Francheville packaging; however, it is important to have a consistent approach to imagery for Francheville when it is used.

#### When should I use imagery on the packaging?

- If a product is boxed (e.g. furniture).
- When you can not open a product to inspect the features and benefits (e.g. Mixed Media Set).

#### **Photographic Style**

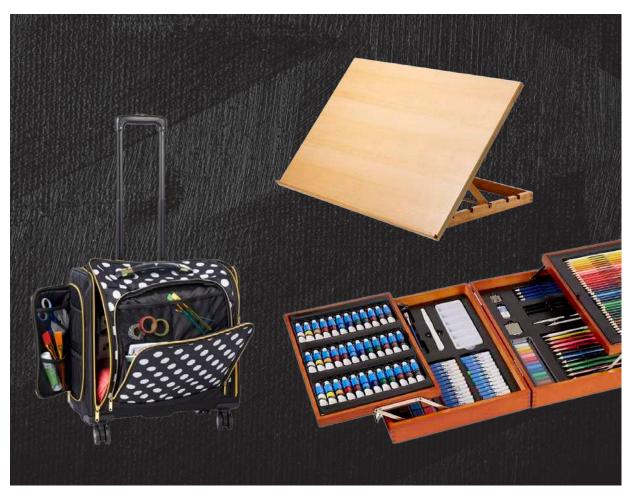
- The lighting should be flat with minimal shadowing, but with enough light and contrast to clearly see the products form.
- The product should be photographed on a slight 3/4 angled view, slightly from above (as show below).
- The images should be isolated and placed on the black 'Paint Texture Background'.



Francheville Black Painted Texture Background\_GREYSCALE\_Landscape.psd



Francheville Black Painted Texture Background\_GREYSCALE\_Portrait.psd



# **Packaging Anatomy**

To be on-brand and legally compliant all labels must include certain mandatory information. More details are on the following pages.

#### FRONT OF PACK

- 1. Logo
- 2. Product Name
- 3. Product Information
- 4. Product Imagery / Window
- 5. Paint Black Texture

#### **BACK OF PACK**

- 6. Instructions
- 7. Product Warning
- 8. Address
  (Spotlight Head Office)
- 9. Country of Origin (e.g. Made in China)
- 10. Barcode and Article Number

#### FRONT OF PACK



#### **BACK OF PACK**



# **Mandatory Information**

# Address and Country of Origin

The Spotlight Head Office address details must be include on all labels as well as the country of origin (where the product was made).

There are two layout options depending on the available space.

#### Imported by

Spotlight Pty Ltd, 111 Cecil Street, South Melbourne, VIC Australia 3205

Made in China

#### Imported by

Spotlight Pty Ltd, 111 Cecil Street, South Melbourne, VIC Australia 3205

Made in China

#### Minimum Text Size:

7pt/Auto leading.

3.5pt space after paragraph between 'Address' and 'Country of Origin'.

#### **Product Warnings**

Some products will require a warning to highlight potential safety risks to consumers.

These risks may relate to the packaging materials (e.g. the risk of suffocation from the plastic covering used to package bed linen) or the actual product (e.g. the risk of suffocation from bean bag filling or the risk of fire from candles).

It is the responsibility of the brand team to ensure the correct warning is in place. Warnings must be clearly visible on pack.

#### **WARNING:**

Adult supervision required

If paint comes into contact with eyes please wash out immediately with water and possibly seek medical advice

#### **Red Text:**

100 Y 100 M

#### **Minimum Text Size:**

**8pt** (Auto leading.) Font must be sans serif, (Avenir).

#### WARNING:

Must be in bold.

#### **Red Stroke:**

1pt (around the text box).

#### **Barcodes**

A unique barcode must appear on all products. It is essential that the size and print specifications for barcodes are followed to ensure they are able to be scanned.

All Spotlight products require a EAN-13 barcode and must meet GS1 specifications.

The barcode must be placed within a white area on the packaging label.

#### White Area:

37.29mm (W) x 25.93mm (H)

#### Barcode:

31.35mm (W) x 22.85mm (H)

If the barcode is required to be smaller for the product, DO NOT reduce the above size by more than 80%.

DO NOT shorten the height of the barcode.

Where possible the barcode should be positioned in the bottom right-hand corner of the pack.

#### **Barcode Adhesive Label**

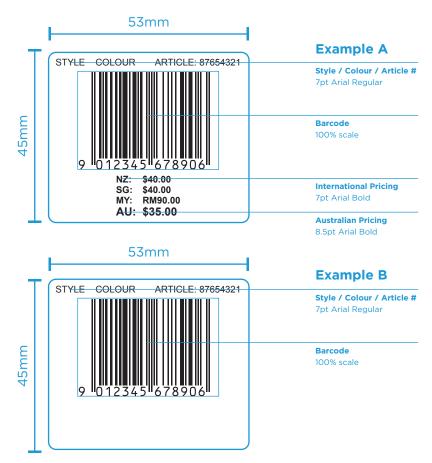
For certain products an additional adhesive label with the barcode must be attached to the reverse side of packaging in areas indicated on packaging specifications.

Sticker base must be: Bright White Size: 45mm x 53mm (with rounded corners)

**Example A** price marked product

**Example B** non price marked product



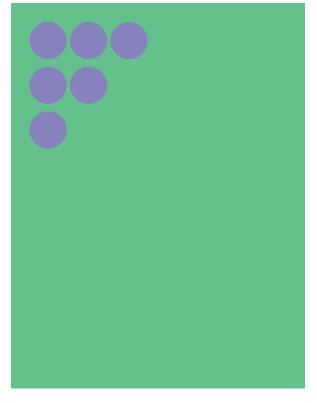


# **Packaging Print Finishes**

To support the good/better positioning of the brand a Spot UV varnish is used over the 'Dot Pattern F', with an overall aqueous matte varnish everywhere else.











Please ensure that all artwork files indicate that a spot UV varnish is to be applied to the 'Dot Pattern F'.

This is the only area the Spot UV varnish is to be applied – less is more.

# **Packaging Examples**

The following pages show a range of different packaging formats. It is not an exhaustive list.

When new or different packaging formats are needed, use the general principles to guide your design decision making.

Keep it simple and compare it to existing products and the examples shown here. If the new design is not correct, adjust the design until it is.

If you have any concerns or questions please contact your Francheville buyer for the product category.

# Francheville / Canvas / Paper Insert

In Situ shown at 60%



# Francheville / Canvas / Paper Insert

Artwork shown at 60%

Substrate:

Paper





# Francheville / Storage / Cardstock Band & Adhesive Label



# Francheville / Storage / Cardstock Band & Adhesive Label

**Artwork** shown at 45%









OPTION 1 OPTION 2

# Francheville / Scrapbook Album / Paper Band

In Situ shown at 50%



# Francheville / Scrapbook Album / Paper Band

Artwork shown at 50%





# Francheville / Mixed Media Art Set / Cardstock Band

In Situ shown at 40%



# Francheville / Mixed Media Art Set / Cardstock Band

Artwork shown at 40%

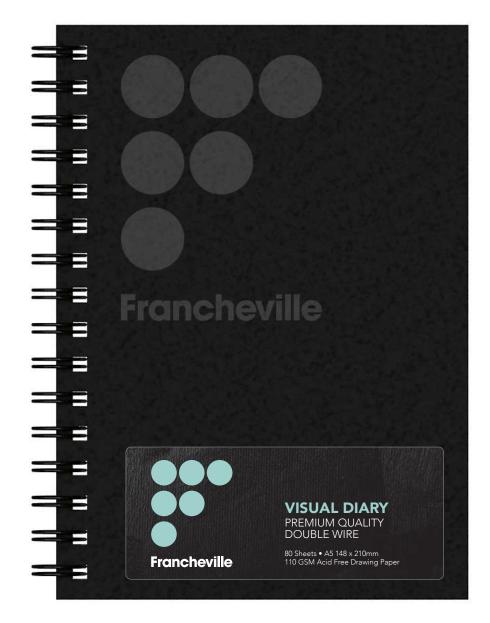




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# Francheville / A5 Visual Diary / Adhesive Label / Cardstock Band

In Situ shown at 70%





# Francheville / A5 Visual Diary / Adhesive Label / Cardstock Band

Artwork shown at 60%



# Francheville / Artist Brushes & Palette / Paper Insert

In Situ shown at 50%

Artwork shown at 50%





# Francheville / Glitter Tube / Hangsell Blister Pack

In Situ shown at 100%



# Francheville / Glitter Tube / Hangsell Blister Pack

Artwork shown at 100%

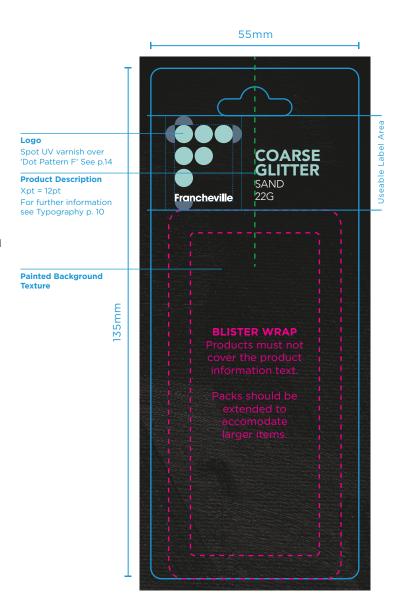


#### **USABLE LABEL AREA**

When a product is to be displayed on top of the label area (e.g. a blister pack or clam shell), a usable label area needs to be established.

This is to ensure the product information is not going to be covered by the product or obscured by the folds or weld area of the clear plastic packaging.

The hole placement for the hangsell also needs to be considered when establishing the usable label area and applying the graphics.





#### **BACK OF PACK**

Using a single colour print on the back of pack is cost effective. In this instance, the MONO LOGO REVERSE is to be used and the warning can be in black.

# Francheville / Wall Hanging / Swing Tag

In Situ shown at 45%

Artwork shown at 55%





# Francheville / Patterned Paper / Paper Pad Cover

In Situ shown at 35%

Artwork shown at 35%





Please Note: If a paper pattern colour theme clashes with the logo colour please use the mono version of the logo. This is only to be used as an exception and the change must be done in consultation with the brand team.



# Francheville / Patterned Paper / Paper Pad Cover

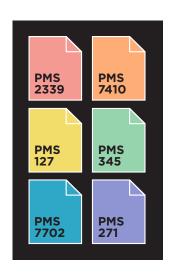
In Situ shown at 25%

#### **ALTERNATIVE LOGO COLOURS**

When a product range is in an identical packaging format, we can utilise the secondary colour palette to create differentiation on shelf.

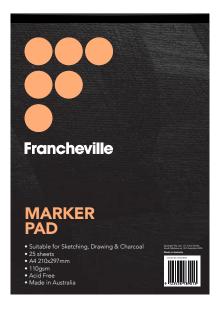
Only the logo and the product name appears in the secondary colour. Only the colours listed in the secondary colour palette may be used, pg 9.

The colours should be printed using a Pantone lnk rather than four colour process.



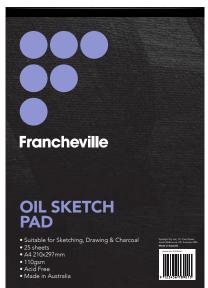












# Francheville / Patterned Paper / Paper Pad Cover

Artwork shown at 50%



# **Digital Brand Index**

#### **PDF and EPS**

These files are in vector format which means they can be scaled to any size without loss of quality.

#### **PNG**

These are picture formats suitable for Microsoft Office and web. They should not be used larger than the size supplied. PNG files are equipped with transparency therefore are useful for logo placement on colour backgrounds.

#### **PMS or Pantone**

Pantone colours have the highest colour accuracy and vibrancy. Using Pantone inks can be more cost-effective than CMYK when printing in large quantity with up to three solid colours.

#### **CMYK**

CMYK to be used for print based applications (offset printing in four colour process).

#### **RGB**

RGB to be used in digital applications (on-screen colours for web applications and Microsoft Office).

#### Francheville Example.ai

This file can be used as a starting point for constructing new label artwork.

It is especially useful for laying out typography for the first time in the correct ratios.

#### **Supplied Files**

Francheville\_Logo\_Core\_7464.ai Francheville Mono Logo.ai Francheville Mono Logo Reverse.ai Francheville Spot UV.ai

Francheville\_Logo\_Red\_2339.ai Francheville\_Logo\_Orange\_7410.ai Francheville\_Logo\_Yellow\_127.ai Francheville\_Logo\_Green\_345.ai Francheville\_Logo\_Blue\_7702.ai Francheville\_Logo\_Purple\_271.ai

Francheville\_Logo\_Core\_7464.png Francheville Mono Logo.png Francheville Mono Logo Reverse.png



Francheville Black Painted Texture Background\_GREYSCALE\_Landscape.psd

Francheville Black Painted Texture Background\_GREYSCALE\_Portrait.psd

# **Approvals**

# **IMPORTANT!**

All artwork must be sent to Spotlight for approval before printing.

**Suppliers** – please send artwork to the relevant buyer or assistant.

Please use this guide as a reference for all Francheville products.